

## MORE ABOUT US



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### **START OF 2018 SHIPMENTS**

Satsuma Okitsu and Owari harvest has been completed in the north of the country (Paysandu and Salto) plantations. Shipments for these varieties began in week 13, for Satsuma Okitsu and in week 15 for Satsuma Owari. So far, the Clementine harvest has not been finished, and the first shipments of this variety began in week 17. The Lemon harvest has already started, and shipments began in week 21.

The intense rains that were recorded so far in the north region of the country during the first days of May, have been 126% higher than the historical average of accumulated rainfall, reaching this month values of 280 mm accumulated. These records not only caused a delay in the harvest advance for some varieties, but also, delayed the start for others.

As a result of this anomaly generated by an excess of precipitation during the harvest, the post-harvest treatments were rechecked in order to reduce the rottenness incidence.

Weather conditions since mid-may have markedly improved, registering lower temperatures, less humidity and normal rainfall for the time of year.

## Shipment Schedule

May – June 2018								
WEEK	20	21	22	23	24	25	26	27
CLEMENTINE								
LEMON								
CLEMENVILLA								
NAVELINA								
NAVELATE								

# WEATHER CONDITIONS

April was the warmest month in Uruguay in the last 38 years, being the average level + 3.5 ° C in most parts of the country.

Regarding to rainfall, during February-March-April period, deficits higher than 20% were observed in a large part of the country. The biggest problem occurred in the north of the Negro River and the south western coast of the country, with negative values higher than 60%.

In the northern and south western region of the country, rainfall accumulations between normal and above normal are expected for May-June-July 2018 period.

In relation to temperatures for that same period, they are expected to be above normal for the hole country.

Source: INUMET





#### LINDA FRUTA Visit

As in previous years, during the first week of May we were pleased to receive part of the technical and commercial team of Linda Fruta (Brazil) at AZUCITRUS S.A. facilities (Paysandu, Uruguay). The technical and commercial staff from URUD'OR S.A., AZUCITRUS S.A. and AGRISUR C.A.R.L, were present too.



The main objective of the visit was to present and review 2017 season arrivals, where opinions were exchanged among the different actors involved, in order to improve results. At the same time, different strategies were proposed as possible opportunities to improve the business among the participants.



THIS EVENT WAS AN
ESCENCIAL INSTANCE TO
EXCHANGE OPINIONS,
DEVELOP AND RAISE
OPPORTUNITIES TO
IMPROVE THE BUSINESS,
BETWEEN THE
PARTICIPANTS.



Results presentation and exchange of ideas between the technical and commercials involved.



## Quality Management System

At the end of May and the beginning of June, our Quality Management System is being audited by LSQA Certification Body in order to renew the certificate in the GLOBALG.A.P, GRASP, COSTCO and BRC protocols.

During December, January and February, URUD'OR's internal inspections programme was carried out in the different farms, members of the group.

It is important to highlight the producers commitment, which together with the URUD'OR's technical team dedication, is possible to meet the required quality standards.









### FDA: FSMA Law (USA)

During 16-17<sup>th</sup> of April, took place in Paysandu city, Uruguay, the **Produce Safety Grower Training** Official Course for fresh fruits and vegetables according to the FSMA Law that FDA regulates. Food Engineer, M.Sc. Gisela Kopper was in charge of dictating it.



Technicians from URUD'OR S.A., AZUCITRUS S.A., and AGRISUR C.A.R.L participated in this instance.

The course fulfilled the FSMA requirements and Good Agricultural Practices, and is focused on fruits and vegetables (packers and exporters) which are sold to the United States of America.

The Food and Safety Modernization Act (FSMA) allows the FDA to focus more on food prevention issues, rather than relying primarily on reacting to problems after they occur.

The Law focuses on preventing and avoiding microbial contamination by pathogens that cause food-borne diseases.

For more information about the Law and compliance dates visit the electronic public version: <a href="https://producesafetyalliance.cornell.edu/curriculum/english-grower-manual-electronic-public-release">https://producesafetyalliance.cornell.edu/curriculum/english-grower-manual-electronic-public-release</a>.

## Fruit Logistica - CHINA



Photo: Members of Uruguay delegation with the Minister of Livestock, Agriculture and Fisheries, Agr. Enzo Benech and Director of Agricultural Services Agr. Federico Montes.

UPEFRUY, Fruits Producers and Exporters Union of Uruguay, said present again in one of the most relevant worldwide meetings for Fresh Fruit business. The first edition of CHINA FRUIT LOGISTICA was held between May 14<sup>th</sup> and 16<sup>th</sup> in Shanghai, China.

The exhibition is the meeting point for the fresh national trade products where, producers, merchants and their service industries have within

their main objectives, finding national and international partners and clients, making new contacts and finally, joining to do business.



The Uruguayan team maintained an interesting schedule of meetings with key people of the sector, and it was integrated by the President of UPEFRUY and Director of URUD'OR S.A., Carlos Fraschini; Washington Guarino and Agustín Romero of NORIDEL S.A. and Jorge Caputto and Marcos Araújo of Citrícola Salteña S.A., among others.





THE OBJECTIVE IS
TO ESTABLISH A
LEADING
COMMERCIAL
PLATFORM FOR THE
CHINESE BUSINESS
OF FRESH FRUITS
AND VEGETABLES.









#### **SOCIALS**

Andrea Grillo: Join the team in May 2018 as URUD'OR's S.A. Secretary in Montevideo.

#### COMING SOON...

We are looking forward to June 14<sup>th</sup>, where the World Cup 2018 opening ceremony will take place, with Russia and Saudi Arabia meeting. Uruguay schedule will start on the 15<sup>th</sup> June playing against Egypt, then the game will be against Saudi Arabia and finally the hosts, Russia on 25<sup>th</sup> of June.















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URUD'OR S.A. is a leading Organization in Uruguay which is composed by large, medium and small producers for the exporting of citrus fresh fruit, operating as an international supplier since 1963.

URUD'OR S.A. has implemented a strict quality management system auditing the production and packing process of all its associates, in order to assure that the final product reaches the quality standards that our customers require.

GLOBALG.A.P.

GRASP

HACCP

BRC-Global Standard for *Food Safety Issue 7* 



